

Boat & RV Rates At A Glance October 25, 2013

New Boat & RVs

100% LTV Financing

Repayment Term	Minimum Loan	Annual Percentage Rate ¹ Based on Credit Score					
Tellii	Amount	≥ 720	680 - 719	640 - 679	600 - 639	≤ 599	
36 Months	\$100	2.99%	3.24%	5.49%	8.49%	13.49%	
48 Months		3.24%	3.49%	5.74%	8.74%	13.74%	
63 Months		3.74%	3.99%	6.24%	9.24%	14.24%	
75 Months	\$20,000	3.99%	4.24%	6.49%	N/A	N/A	
84 Months		4.99%	5.24%	N/A	N/A	N/A	
120 Months		5.24%	5.49%	N/A	N/A	N/A	
144 Months	\$50,000	5.49%	5.74%	N/A	N/A	N/A	

Used Boat & RVs (Model Year 2009 - 2012)

100% LTV Financing

Repayment Term	Minimum Loan	Annual Percentage Rate ¹ Based on Credit Score					
	Amount	≥ 720	680 - 719	640 - 679	600 - 639	≤ 599	
36 Months	\$100	3.24%	3.49%	5.74%	8.74%	13.74%	
48 Months	\$5,000	3.49%	3.74%	5.99%	8.99%	13.99%	
63 Months	\$10,000	3.99%	4.24%	6.49%	9.49%	14.49%	
75 Months	\$20,000	4.24%	4.49%	6.74%	N/A	N/A	
84 Months	\$25,000	5.24%	5.49%	N/A	N/A	N/A	
120 Months	\$50,000	5.49%	5.74%	N/A	N/A	N/A	

Used Boat & RVs (Model Year 2008 and Older)

100% LTV Financing

Cook Boat a 1175 (model four Love and Glass)						· i iiiaiieiiig	
Repayment Term	Minimum Loan	Annual Percentage Rate ¹ Based on Credit Score					
Tellii	Amount	≥ 720	680 - 719	640 - 679	600 - 639	≤ 599	
36 Months	\$100	4.24%	4.49%	6.74%	9.74%	14.74%	
48 Months	\$5,000	4.49%	4.74%	6.99%	9.99%	14.99%	
63 Months	\$10,000	4.99%	5.24%	7.49%	10.49%	15.49%	
75 Months	\$20,000	5.24%	5.49%	7.74%	N/A	N/A	
84 Months	\$25,000	6.24%	6.49%	N/A	N/A	N/A	
120 Months	\$50,000	6.49%	6.74%	N/A	N/A	N/A	

All rates are subject to change without notice.

Payment example based on a \$10,000 loan: \$175.05 at 3.74% APR with a 63-month term; \$150.87 at 3.99% APR with a 75-month term; \$141.3 at 4.99% APR with a 84-month term.

¹ Actual rate will vary depending on applicant's credit ratings and length of loan term. Members in a relationship pricing group qualify for a 0.25% APR discount.

² Purchase money rates listed. For non-purchase money loans, add an additional 2.00% APR.